

## National Association of Automotive Components Manufactures Национальная Ассоциация Производителей Автокомпонентов

Russia, 127018, Moscow, Suchevskyi Val, 5, building 2, off. 307, Tel./fax: (499) 973 01 76, (499) 973 13 49
Office in Saint-Petersbur: 196084, Saint-Petersburg, Moscowskiy prospect 109, office 516, Tel./fax: (812) 667 84 04
www.rusautoconnect.ru www.napak.ru

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Dear colleagues,

The National Association of Automotive Component Manufactures of Russia (NAPAK) informs you that taking into account the dynamic changes in Russia occurring in the sector of automotive components supply to the enterprises of the industry, following the results of appeals to the Association, the increased mutual interest of the global market participants in the development of cooperation and cooperation in the automotive industry was noted.

The dynamic of development of the automotive industry in Russia, the deepening of localization of local automobile manufacturer and their suppliers of the highest levels, new players entering the Russian market, as well as success in the integration of local suppliers projects into global supply chains have significantly changed the state of the auto component industry in Russia.

Among the main trends of Russian market there is an active interest of assembly enterprises and their suppliers of the highest levels in the localization of new projects of foreign suppliers in Russia. The interest in the modernization of production processes of existing suppliers and new suppliers from related industries has increased significantly. Especially relevant are the services of engineering companies in the development, component validation, providing services for testing components and materials in Russia.

We invite manufacturers of components, equipment, tooling, as well as engineering companies and testing centers to update the status of their project in front of the main market participants and join the International supplier development program, successfully implemented by NAPAK experts since 2014.

The program is a set of ready-made business solutions for automotive and engineering companies interested in launching and promoting their business in Russia, selection of strategic and industrial partners, additional loading of capacities with consolidated business-case from Russian automakers and their suppliers, development of local producers and assistance in the organization of their effective production. A certificate of the International supplier development program is attached.

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Yours sincerely,

Maya E. Sviridova, Head of the Committee on small and medium enterprises, trade fair activities development, Director of automotive cluster Union «Autoprom Nord-West».

Performer: Ekaterina Smirnova e.smirnova@rusautoconnect.com

Tel./Fax: +7 (812) 667-8404, Mobile phone: +7 (981) 171-61-81